

Wednesdays with Warrenton Area Chamber of Commerce

September 16, 2020

"The man who has confidence in himself gains the confidence of others."

- Hasidic Proverb

Warrenton Area Chamber of Commerce
33rd Annual Golf Tournament
3-Person Scramble
Wednesday, October 14, 2020
10:00 Shotgun Start
Warrenton Golf Course
24805 S. Hwy 47
Warrenton, Missouri



\$90 per golfer includes:

- 18 Holes of golf with cart
- Beverages (including beer)
- Hot Lunch
- Steak and Shrimp dinner with Open Bar
- Mulligans (2 per team member)
- Team Birdie on designated hole
- Excellent Networking
- Great Fun!

Awards

- 3 Flights (plus a bonus flight)
- Closest to the pin on all Par 3's
- Longest Putt
- 100% Skins Payout
- Not a good golfer? We've got a special flight for you!
- Closest to the Flamingo

Schedule

| | |
|-----------------------|----------|
| Registration | 9:00 am |
| Shotgun Start | 10:00 am |
| Lunch in the Pavilion | 11:00 am |

It's a tropical theme!

SPECIAL THANKS TO OUR FLIGHT SPONSORS

CASCADES PLASTICS
COCA-COLA

CERTAINTEED
EDWARD JONES-GLENDA BUXTON

WELCOME NEW MEMBERS

KRAMER DRYWALL, LLC

Timothy & Courtney Kramer
Tim.kramerdrywall@gmail.com
636-297-0908

AMY LOMBARDO INSURANCE

Amy Lombardo
amylombardo223@gmail.com
314-374-1614

MOUSE RACES POSTPONED

Sadly, the October 23rd Chamber Mouse Races are going to have to be postponed for awhile due to the lack of venue. We will let you know when the event is rescheduled.

In the meantime, if you are wanting to attend an event, there is our Chamber Golf Tournament on October 14th! You don't have to be an avid golfer to participate in this event. Even if this were to be your first time golfing, it is a great time. Join us on the 14th of October!

FRIENDS OF THE CHAMBER

CertainTeed
www.certainteed.com

Edward Jones, Glenda Buxton
glenda.buxton@edwardjones.com

Schraer Heating & Air Conditioning
www.schraer@usmo.com

Janet G. Bradshaw Financial Services
janet@janetbradshawfinancial.com

McRoberts Motors
www.mcrobertysmotors.com

Legacy Drugstores
www.legacydrug.com

Ratholland Towing & Automotive Services
www.rathollandtowingandauto.com

Farmers Insurance - Nick Skibinski
www.agents.farmers.com/mo/warrenton/nick-skibinski

Amy Lombardo Insurance - Amy Lombardo
www.myuhcagent.com/Amy.lombardo

WARRENTON AREA CHAMBER MISSION STATEMENT

"To enhance the business climate and quality of life for the Warrenton area through programs that facilitate and stimulate economic and professional growth."

Become a Better Leader with These Leadership Skill Tips

Several industry experts who possess their expertise in workplace management actively advocate for a customized leadership skill approach in which the person in charge of leading a group or a team should adjust his/her management style to motivate each and individual of the group. Some other experts suggest that handling a group of people should be done by a generational assemblage method. However, as per the industry related studies, the most effective method is much simpler: and that is managing team/group members as per their level of motivation.

Here is a real-time example. Every team/group has superstars. These are those group/team members who consistently go above and beyond and do this without being asked. These superstars are always ready for the next challenge. If a specific task or challenge gets assigned to them, the outcome is usually an outstanding job. These are the superstars of the so-called "high performing" asset of a team/group.

So as a leader, the best way to exercise leadership skills is by identifying such super stars and manage them as per their level of motivation.

Recognizing and understanding motivation levels:

Another effective way to exercise the management approach using leadership skills is by identifying the level of Competence and Confidence of every individual who is part of the group/team. Always remember high performers and bottom performers require different things, support, challenges, and even encouragement. If a leader only focuses on the motivational levels of his/her top performers, then the probability of bottom performers getting frustrated is very high, and it is the same way around.

High Competence is equal to higher Confidence:

It is incredibly essential for the leader to know about the perfect sweet spot of positive energy and the flow of every team member. It will help the leader in identifying the team members with Higher competence and confidence levels.

An employee with higher Competence but low Confidence needs encouragement, whereas the employee with high Confidence but lower Competence needs support.

Management of high performers:

Leaders may occasionally overlook additional top performers because they don't need the same level of consideration that a lower performer does. Even though high performers are often self-motivated, Team managers/leaders should endure working with these team/group members. They should ensure to set goals that are measurable and also offer positive feedback.

Leaders should understand the need to step back and understand the following:

- What motivates high performers?
- What motivates bottom performers?
- What demotivates High Performers?
- What demotivates bottom performers?

Then provide sufficient opportunities for the team/ group members and to grow in their careers. (Consider this as another adequate opportunity to test leadership skills)

Management of low performers:

Managers usually use a frustrated and agitated approach while dealing with their lower performers. This approach only further intensifies the frustration level of the bottom performer, and it also increases the likelihood of him/her performing poorly.

With low performers, the most empathetic thing a leader can do is throw light on the gap between their expectations and the current reality and offer them the necessary support by sharing out a plan of success.

These tips will undoubtedly assist in enhancing leadership skills and will bring out a better leader out of you.

~Skillizen Olympiad Foundation

"The function of leadership is to produce more leaders, not more followers."

~Ralph Nader

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|-----------------------|---|
| September 13th | Golf Tournament—Kiwanis |
| September 26th | Sky Wars—CCAC |
| October 3rd | Walk for Life—Pregnancy Options Center |

September 13th Golf Tournament—Kiwanis
September 26th Sky Wars—CCAC
October 3rd Walk for Life—Pregnancy Options
Center



\$60 Members, \$120 Residents, \$180 Non-Residents
MONDAY & WEDNESDAY 8:00 - 8:45 AM
MONDAY & WEDNESDAY 6:00 - 6:45 PM

TUESDAY & THURSDAY 8:00 - 8:45 AM
\$27 Members, \$54 Residents, \$81 Non-Residents

TUESDAY & FRIDAY 9:00 - 9:45 AM
Sept. 15, 18, 22, 25, 29- \$15 Members, \$30 Residents, \$45 Non-Residents

FRIDAY 8:00 - 8:45 AM
\$12 Members, \$24 Residents, \$36 Non-Residents



**Call the Aquatic Center for details
636-456-2288**



October 3rd, 2020

Saturday 10am to 1pm

"Walk For Life"

Binkley Woods Pavilion
418 South Morgan Street
Warrenton, Missouri 63383

Walker/Sponsor On-Line Registration
<https://secure.ministrysync.com/ministrysync/event/?e=20365>
 or call (636) 337-4443 to register by phone



Blue Anchor Pizza Company Menu
 4pm to 10pm for Delivery
 Monday, Wednesday thru Sunday
 Text Orders to 636-244-8244 or Online at
www.blueanchorbistro.com

Chef Lee's Mac & Cheese with Toppers \$10
 Rich Homemade Cheese Sauce with choice of a Topper, Sweet
 Pork Belly, Buffalo Chicken or Veggies

Asian Nachos \$10
 The Original Stir-Fried Chicken and Vegetables, Sweet Spicy
 Glaze and Topped with a Lobster Rangoon Dip
 Bistro Salad \$5
 Pizza

12" Beer Crust 3 topping Pizza \$15 or
12" 3 Topping Gluten-Free Beer Crust Pizza \$16
 Italian Sausage, Pepperoni, Buffalo Chicken, Anchovies, Mushroom,
 Onion, Green Peppers, Black Olives, Bacon, Spinach

12" Beer Crust Specialty Pizzas or
12" Gluten-Free Beer Crust Specialty Pizzas Add \$1

Deluxe- Italian Sausage, Pepperoni, Onion, Green Peppers, Black Olives
\$18

Lobster Scampi - Alfredo Sauce, Garlic Butter Lobster, Spinach \$20
Margherita Pizza - Tomato, Basil Pesto, and Mozzarella \$15
Get Me to the Greek- Tomato, Basil Pesto, Kalamata Olives, Red
Onions, Mozzarella, Goat Cheese \$16

Desserts
 Goosey Butter Cake \$4ea
Drinks
 Ski Bottle \$2.50 Can Coke, Diet Coke, Pepsi, Dr Pepper \$2.00
Delivery Fee on all orders \$2

Seniors 65+

Get a FREE! Annual Pool Membership by registering for
 one of these Medicare Fitness programs



For more information visit their websites or contact the
 Warrenton Aquatic Center 636-456-2288



Knights of Columbus St. Patrick's 4th Degree Assembly #2620 Patriot Day Run



Dear Local Business Owner and Community Leader,
 The St. Patrick's 4th Degree Assembly Knights of Columbus is excited to announce our **10th Annual Patriot Day Run on Sunday, September 13, 2020.**

As in the past, we are seeking the help of our local business owners and community leaders to help us with our efforts to show support for our first responders and the military, as well as to raise money for two amazing charities: **Backstoppers Inc.**, and **USO of Missouri**.

We cannot have a successful event without your help and the hard work of all our sponsors and volunteers. We do understand the significant strain that the COVID-19 pandemic has had on our business community, and I hope that you, your loved ones and your employees have all kept safe and healthy during this trying time. We also hope that you will still be able to help support our first responders and active duty military who are helping keep us safe every day.

Due to these hardships, we're offering some new sponsorship levels this year to help either remain involved or join in as a new sponsor with us. The sponsorship levels are shown on the reverse side of this sheet. Please take a look to see if any of these fit your potential giving level. In 2019, we raised over \$7,000 total for these amazing organizations last year with the support of businesses like you and over 200 runners.

The run itself is undergoing an exciting change for 2020, with a change in venue to Heartland Park in Wentzville, MO. The move here gives us a better venue at a reduced cost, and we hope an even better experience for our runners and sponsors. As you can see below, some of our sponsorship levels include a chance to participate in the run in whatever method you choose. We encourage you to do so.

Another item of note. We will be following all of the CDC recommendations on social distancing and crowd control when the race time comes, whatever they may be at that time. Please be patient with any tweaks we may have leading up to the race as guidance changes.

If you have any questions please feel free to check out our website www.kofcpatriotdayrun.com, email us at kofcpatriotdayrun@gmail.com or call 636-856-3296! Thank you in advance for your support and consideration.

Please make any sponsorship or donation checks out to KofC Patriot Day Run. Also, if you wish to sponsor, we ask that you go to our website at www.kofcpatriotdayrun.com, click on the Sponsorships link at the top of the page, and register yourself. You will be contacted by one of our race committee members to discuss your sponsorship and what benefits it has for you.

Thank you in advance for your consideration from our entire race committee!!

Kevin Hudnut - Chairman

Committee: Jerry Hespen, Larry Myers, Bob Mueller, Mike Yerion, Tom Larouere, Steve Tuffner, Trevor Roe, Kevin Hoffman, Bill Bequette, Matthew Dominick



Sponsorship Levels

Platinum -- \$1,500 (Any combination of cash, goods or advertising.)

- Your company will be headlined as a main event sponsor on all publications
- Logo on each race flyer and runner correspondence
- Logo and link on our website
- Larger logo on Run shirts
- 5 shirts and 5 runner entries
- Logo on Mile Marker Signs
- Promotional item included in each Race Packet
- Premium booth location with goods available to all runners and volunteers (subject to CDC guidance)
- Business Representative to hand out awards

Gold -- \$750 (any combination of cash or goods)

- Logo on Run shirts
- Logo on our website
- 4 shirts and 4 runner entries
- Logo on Mile Marker Signs
- Promotional item included in each Race Packet
- Premium booth location (subject to CDC guidance)

Silver -- \$500 (any combination of cash or goods)

- Logo on Run shirts
- Logo on our website
- 3 shirts and 3 runner entries
- Logo on Mile Marker Signs
- Promotional item included in Race Packet
- Booth location (subject to CDC guidance)

Bronze -- \$250 (any combination of cash or goods)

- Logo on Run shirts
- Logo on our website
- 2 shirts and 2 runner entries
- Booth Location (subject to CDC guidance)

Race Sponsor -- \$100 (cash donation)

- Recognition at the race site on a special board and announcements
- Logo on our website
- 2 discounted race entries of \$25
- Booth Location at event (subject to CDC guidance and availability)

General Sponsor -- Any cash donation

- Recognition at the race site on a special board and announcements
- Logo on our website for \$50 minimum donation

Helping People: 2020 Outcome Results

Below are some key outcome results within our five impact areas for clients who received direct services from United Way member agencies in 2019.



By supporting people's basic needs, we are helping people now so that they can be better positioned to become independent later.

- 106,831 people had their immediate basic needs met
- 13,953 people secured, maintained, or transitioned to an improved, stable living situation
- 8,975 people experiencing domestic violence gained strategies for safety



When kids are safe, nurtured, and ready to learn, they are more likely to graduate and become productive citizens.

- 4,391 children were free from child abuse and neglect
- 2,513 children were ready to enter kindergarten
- 7,659 children and youth maintained or improved their academic performance



Being healthy is vital for children to grow and develop and for adults to live a full, productive life.

- 18,461 people experienced fewer mental, emotional, behavioral symptoms
- 1,513 individuals with disabilities gained independent living skills
- 18,052 people successfully managed their chronic health conditions



If families and individuals have secure financial footing, they are less likely to require other services and more likely to succeed.

- 13,589 people obtained job readiness skills
- 9,880 people retained employment for at least three months
- 4,320 people increased their income, savings, and assets



The presence of a robust and safe community can strengthen and enhance the lives of its community members, affording them the necessary tools to thrive.

- 15,893 people were successfully linked with community resources
- 4,099 community service providers enhanced their knowledge, capacity, and performance
- 32,764 people were prepared for or successfully recovered from an emergency or disaster

United Way **HELPS** people live their best possible lives.

Handraisers

Every day, we raise our hands and answer the call to help our neighbors.

Expertise

With nearly a century of helping people, we're uniquely positioned to identify and address the needs of our community.

Local

We're a local organization with roots woven into the fabric of our community.

Partnerships

We bring our community's problem solvers together to work on the region's most pressing issues.

Strengthen

Our work strengthens the region so we all have the ability to reach our potential.

United Way's Volunteer Center connects local people to service projects and opportunities to give back.

Through its work with local nonprofits, United Way 2-1-1 and companies, United Way knows our community and its needs.

United Way and its partner agencies serve residents in 16 counties in Missouri and Illinois.

United Way partners with hundreds of nonprofits to meet varied needs, like housing, education and senior services.

Key priorities: foster learning, provide basic needs, establish financial stability, improve health, strengthen community.

United Way 2-1-1 connects people to resources, such as housing, food, job training programs and more.

United Way is an expert in strategic philanthropy that leads to better outcomes for our neighbors and community.

Local people develop United Way's policies and determine its funding priorities.

United Way brings the right leaders to the table to tackle growing community issues, like the opioid crisis or violence prevention.

By providing people with their needs today, United Way positions the community for a better tomorrow.

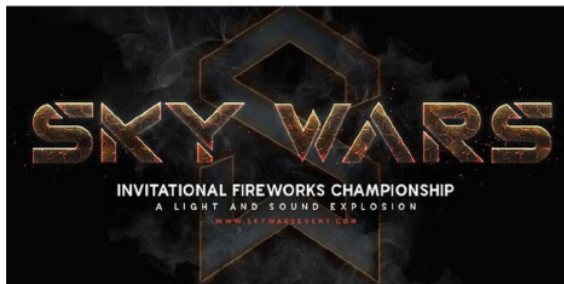
The fall campaign mobilizes hundreds of thousands of people, raising millions for programs and services that help people.

United Way is focused on solving our region's toughest problems and brings the knowledge and skills to lead the way.

United Way and its partner agencies support 1 in 3 people in the St. Louis region.

During times of crisis whether natural disaster or man-made United Way convenes our region's resources and services.

Caring for all of our neighbors is key to a thriving community.



Animal shelter volunteers to help at Sky Wars

Animal lovers will have a chance to see a free fireworks show and help out their four-legged friends at Sky Wars on Saturday, Sept. 26 at the Innsbrook Fireworks Field, in Wright City

Promoters of Sky Wars, an explosion of light and sound, have pledged to give a portion of the thousands of tickets sold to construction next year of a no-kill animal shelter to be built by Concerned Citizens for Animal Care of Warren County (CCAC). Coincidentally, the animal shelter is to be built on land adjacent to the fireworks field at 13604 Highway M pending government approvals.

The animal shelter group needs 110 volunteers for staffing at the event.

Volunteers are needed for the following events:

bag check, wrist band check-in, cleanup, food/beverage restocking, food/drink delivery to volunteers, information booth, parking/traffic control and security.

Volunteers must be over 21, and besides getting to view the fireworks show for free, they will get a free T-shirt, lunch and parking in a designated area. They must wear masks and use hand sanitizer along with observing social distancing guidelines from the Centers for Disease Control and Prevention.

For more information,
visit [Facebook.com/CCAC](https://www.facebook.com/CCAC)—www.ccacwc.com—or email lyndabaker10@gmail.com



Holiday Event Menu

Appetizers

\$3 per person
Sicilian Meatballs and Pomodoro Sauce
Caprese Sticks
Asian Nachos

Dinner Packages

1 Entrée 18 per person
2 Entrée 22 per person
* \$3 Addition per person

Salads or Soups Pick 1

Field Greens, Spiced Walnuts, Dried Cranberries and Citrus Vinaigrette
Baby Spinach, Cherry Tomatoes, Asiago and Warm Cider Dressing
Butternut Squash Soup with Roasted Red Pepper Relish

Entrees

Clove Studded Pork Loin
Butter and Rosemary Roasted Turkey Breast
Brandy Infused Chicken Breast with a Cherries and Chocolate Sauce
Beef Top Round Carved with Horseradish Sauce
Maple and Bourbon Seared Salmon *
Carved Beef Tenderloin with Boursin Cheese *

Sides Pick 2

Cinnamon Spiced Whipped Sweet Potatoes
Asiago Mashed Potatoes
Honey Roasted Whole Carrots
Pork Belly Candied Brussel Sprouts
Cranberry Salsa

Desserts Pick 1

Chocolate Goopy Butter Cake
Christmas Cookies

Chef's Table or Disposable Plates

All prices are per person plus tax and service charge
Custom Breakfast, Lunch and Dinner Menu Upon Request

